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Message Text

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43
ACTION EUR-08

INFO OCT-01 SS-14 ISO-00 L-01 NSC-05 NSCE-00 INR-05 EB-03

CIAE-00 EURE-00 SSO-00 INRE-00 RSC-01 /038 W
---------- 124586
O 221511Z JAN 75
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC IMMEDIATE 1490

C O N F I D E N T I A L BUCHAREST 0269

LIMDIS

E.O. 11652: GDS
TAGS: EEWT, RO
SUBJECT: TRADE AGREEMENT NEGOTIATIONS

REF: A. BUCHAREST 0265
B. BUCHAREST 0270

1. REFTELS CONTAIN TEXT AGREED AT WORKING LEVEL AND APPROVED BY ME AS WELL AS OUR COMMENTARY ON A NUMBER OF ARTICLES. WHILE IT IS POSSIBLE THAT HEAD OF ROMANIAN DELEGATION IN OUR JANUARY 23 MEETING WILL RAISE SOME POINTS, WE HAVE NO CAUSE TO EXPECT ANY MAJOR DIFFICULTIES TO DEVELOP AT THIS STAGE. FOR THAT REASON, AND TAKING ADVANTAGE OF THE TRADITION OF PROMPT REPLIES WE HAVE BEEN RECEIVING FROM WASHINGTON EVER SINCE DISCUSSIONS BEGAN, WE HAVE ASKED FOR APPROVAL OF AGREED TEXT BY OPENING OF BUSINESS HERE JANUARY 23.

2. AS INDICATED IN AN EARLIER MESSAGE, I HAVE BEEN DELIGHTED WITH THE COMPETENCE OF THE DELEGATION SENT FROM WASHINGTON. THESE HAVE NOT BEEN EASY NEGOTIATIONS BUT WE HAVE BEEN STRUCK BY THE CLEAR ROMANIAN WILLINGNESS TO REACH AGREEMENT. WE HAVE BEEN STRUCK AT THE SAME TIME HOWEVER BY AN EQUALLY CLEAR CONCERN ON THEIR PART THAT A LOT OF PEOPLE, ESPECIALLY THEIR SOVIET NEIGHBORS, ARE LOOKING ON TO SEE WHAT SORT OF AN AGREEMENT IS REACHED. I AM CONVINCED THAT THE TEXT WE HAVE NEGOTIATED MEETS
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ALL OUR MAJOR OBJECTIVES AND AT THE SAME TIME ALLOWS THE

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ROMANIANS TO MAINTAIN THAT THEY HAVE NOT CAPITULATED TO THE US DESPITE THE VERY ONE-SIDED ARTICLES WE HAVE HAD TO EXTRACT FROM THEM TO MEET THE REQUIREMENTS OF THE TRADE BILL. I BELIEVE OVERALL THE AGREEMENT DEMONSTRATES ONCE AGAIN THAT US-ROMANIAN RELATIONS ARE SUCH THAT WE CAN REACH REASONABLE UNDERSTANDINGS THAT TAKE ACCOUNT OF BOTH SIDES' INTERESTS IN SPITE OF THE DIFFERENCES IN SIZE, POWER AND SYSTEM.

3. I THEREFORE HOPE TO HAVE NOT ONLY A PROMPT BUT FAVORABLE RESPONSE TO THE TEXT BY TOMORROW MORNING.
BARNES

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